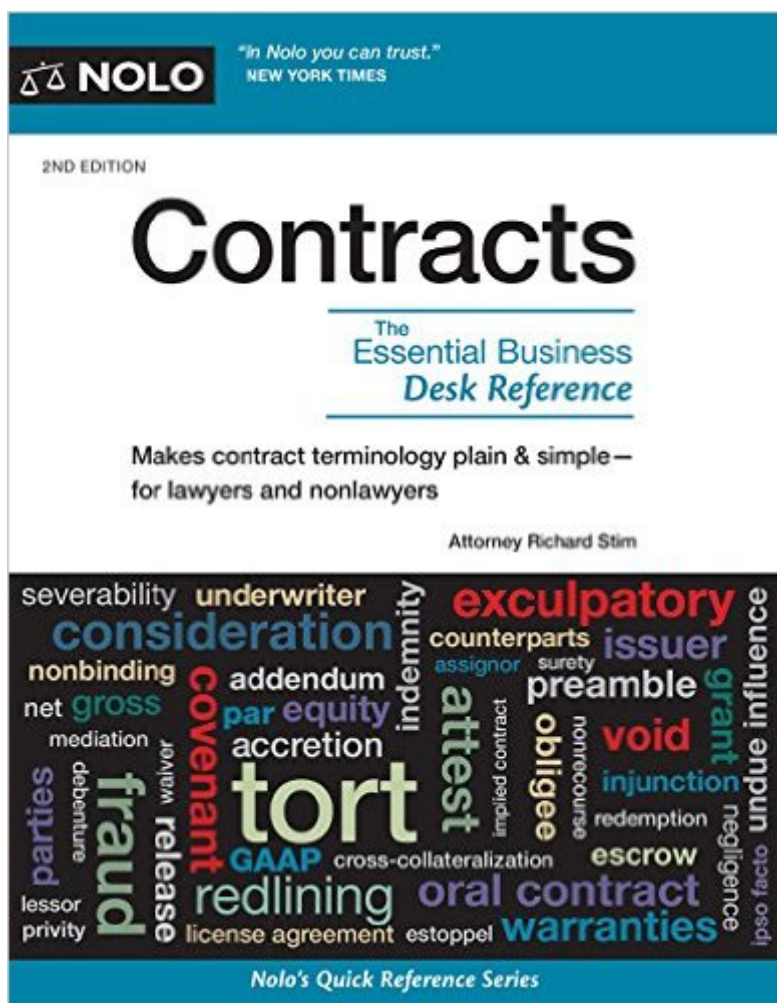


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# Contracts: The Essential Business Desk Reference



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Life has become an endless series of contracts—this is the manual. There's no reason to risk your hard-earned money signing a contract you don't understand. With *Contracts: The Essential Business Desk Reference*, you get easy-to-understand explanations for every common contract term. In no time, you'll grasp mysterious concepts such as waiver, indemnity, and most favored nation. *Contracts: The Essential Business Desk Reference* is more than just an A-Z explanation of over 300 terms. It also includes: common negotiating strategies examples of contract provisions sample contracts with explanations illegal and dangerous contract clauses to watch out for what to expect if a contract is broken up-to-date explanations of electronic contracts, and tips on amending and modifying agreements. Whether you're starting a business, signing a lease, hiring a new employee or independent contractor, licensing a concept, selling a boat, or contracting for a new fireplace, *Contracts: The Essential Business Desk Reference* can help. A must-have for small business owners, entrepreneurs, lawyers, and law students—and anyone else whose success is built around understanding and negotiating agreements.

## Book Information

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